



Damus Limited Executes an Exclusive Agency Agreement with Hydro, Inc.



We are pleased to inform you that Damus Limited has executed an exclusive agency agreement with Hydro, Inc.

This agreement authorizes Damus to actively market, develop and pursue, inter-alia, engineered pump solution opportunities which will not only benefit Hydro and Damus but the various sectors of the economies of Trinidad and Tobago, as well as the wider Caribbean region. Whilst Damus is traditionally known in the fabricating and stationary mechanical equipment maintenance space, we see this partnership as a strategic initiative to increase our value proposition to our customers.



As the leading US technical service provider for pumps, Hydro, Inc. has assisted global customers with pump repair, utilizing engineering/reverse engineering capabilities, test lab services, and parts production (Hydro Parts Solutions). Since 1969, Hydro has proven its capability to repair and re-engineer pumps faster and at a higher or equal level of quality than even the OEMs.

Hydro also possesses an Enterprise Resource Planning (ERP) system specifically configured for the pump re-building process. This system catalogs all parts built for the customer in a database which allows Hydro to efficiently provide backup parts for future repairs and overhauls with shorter delivery times than if these parts were ordered directly from the OEM.

Hydro and Damus would welcome the opportunity to present our full suite of services to your technical and procurement teams to gain an understanding of your Company's needs and assess how we may best be of service. Given current Covid-related limitations on travel and meetings in person, we propose that our initial meeting be held virtually so that Hydro's overseas experts may participate. Ultimately, our aim will be for Damus to become registered and prequalified to access future bid or direct-source opportunities related to the services offered by Hydro/Damus.

We trust that the Hydro/Damus association and the services being offered will be of interest to you and your team and we look forward to arranging a meeting in the future to initiate discussions.

Please do not hesitate to [contact us](#) today or call our Damus representative, Josiah Ragbir, at (868) 751-6402 should you require additional information.